



**MONTANA
CHAMBER OF
COMMERCE**

YOUR PARTNER IN POLICY

The Montana Chamber is a 501(c)(6) nonprofit organization registered with the IRS and the State of Montana.

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"Having a top-tier organization like the Montana Chamber that is both proactive and ready to react to a changing business climate is a tremendous benefit to our Montana business community.

I'm grateful for this professional team that strives to protect businesses while seizing opportunities to create positive outcomes."

*-- NANCY SCHLEPP, Sandfire Resources America &
FY24 Chair, Montana Chamber Board of Directors*



OUR MISSION

To create and sustain an optimal business climate, business prosperity, and a strong Montana economy, the Montana Chamber of Commerce, through advocacy, collaboration, and education works to provide an empowered and educated workforce, reduce business growth obstacles, and advance positions that promote success for Montana businesses.

WE MEAN BUSINESS

616 Helena Ave. Ste 300 • PO Box 1730 • Helena, MT 59624 | 406.431.32484

www.MONTANACHAMBER.com



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"Sometimes a business needs a sword, sometimes businesses need a shield. And sometimes, connections are all it takes. The Montana Chamber is the leading business advocate in the state working hard everyday on behalf of you and your business."

TODD O'HAIR

President & CEO

The Montana Chamber of Commerce is the largest business advocate in the Treasure State representing more than 2,000 member companies of every size, industry, and geography within Montana's 56 counties.

Established in 1931, the Montana Chamber has built a reputation as a trusted partner to the public and private sectors, and as a result enables **access** to and **influence** with state and federal policy makers and business leaders.

We **advocate** for legislative and legal reforms that benefit—not hurt— your business, and promote infrastructure improvements that will make Montana a safer and more attractive place to do business. We provide **intelligence** to ensure data-driven decision making in starting, growing or relocating your business in Montana. And we are tackling the issues of workforce readiness and entrepreneurship jointly with our philanthropic arm, the **Montana Chamber Foundation** to ensure you have the talent pipeline you need to grow your business.

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DELIVERING RESULTS

for Montana Business

SUCCESS IN THE 2023 LEGISLATIVE SESSION

10 PRIORITY BILLS PASSED

Reducing Business Taxes:

- Business Equipment Tax Exemption Raised to \$1 million
 - Benefits construction, agriculture, manufacturing, and other businesses

Controlling Insurance Costs

- Seven Chamber-proposed bills tackled tort reform to reduce frivolous lawsuits and curb litigation expenses
- Reducing litigation costs helps control insurance costs for Montana businesses and families

Protecting Industry & Jobs

- Montana Environmental Policy Act Clarified to Exclude Greenhouse Gases
 - Ensures essential energy and natural resources companies can continue to operate
- Product Liability Reform
 - Limits litigation against Montana manufacturers & retailers

Your Shield on Capitol Hill

- Opposing legislation that's bad for business
- Working with legislators to protect our members



ENVISION
2026 A PLAN FOR
MONTANA'S FUTURE

Supporting legislation under the pillars of our Strategic Plan

BUSINESS CLIMATE

INFRASTRUCTURE

WORKFORCE READINESS

ENTREPRENEURSHIP

LOOKING AHEAD

- Continuing tort reform
- Lowering more taxes
- Finding childcare solutions

To secure your seat at the table with the Montana Chamber Government Relations team to shape policy in 2025, please contact Matt Olson (matt@montanachamber.com) or Charles Robison (charles@montanachamber.com).

BECOME A MEMBER

of Montana's Business Community!

MEMBERSHIP BENEFITS

ADVOCACY | INFLUENCE: WE ARE THE VOICE OF BUSINESS and YOUR PARTNER IN POLICY

As the voice of business, the Montana Chamber represents you and your business to the state's legislative, judicial, and executive branches of government. Our Government Affairs team advocates for policies that promote a positive business climate and encourages infrastructure investment. The Montana Chamber:

- Focuses year round on government affairs to garner support for policies that promote a favorable business climate
- Collaborates with Montana's federal delegation to advance business issues in Congress
- Provides advance access to the Legislative Policy Agenda and Judicial Reviews and continued engagement via roundtables (i.e. Capitol Connection) and programs
- Coordinates annual Business Base (B-Base) study which provides insights from scientific polling of registered Montana voters on key issues for business
- Conducts civil legal engagement on behalf of business

ACCESS TO A STATEWIDE NETWORK

As a member of the Montana Chamber, your organization will gain exposure and network access to Montana public and private sector leaders, and elected officials from across the state. We gather as a community regularly and provide opportunities to build relationships and trust.

- Engage with the Montana Chamber's owned / earned media such as website (MontanaChamber.com), social media channels, e-newsletters, and public relations
- Receive member pricing for all paid Chamber programs and virtual or in person Signature Events including 'Business Days at the Capitol,' and the 'Oro y Plata Business Awards Dinner & Annual Membership Meeting.'
- Gain additional visibility via program underwriting and event sponsorships
- Be eligible for Board of Directors and Volunteer Committee participation

INTEL: BE IN THE KNOW

The Montana Chamber provides information and research that:

- Deliver what you need to know to your inbox via the 'Montana Business Brief' weekly e-Newsletter, Chamber Blog, and Social Media, including information from the U.S. Chamber, U.S. Small Business Administration, SBDC, U.S. Economic Development Administration and more
- Address industry specific issues relevant to Chamber members via proprietary research including the annual Business Base polling

YOUR PARTNER IN POLICY - Beginning at \$500

Join Today!

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LEADER LEVEL MEMBERSHIP - \$5,000 ANNUALLY

Includes CLASSIC & CAPITAL LEVEL MEMBERSHIP BENEFITS

- Secure a seat at the table to talk Legislative Priorities with the Montana Chamber Government Affairs team to shape policy that makes for a more positive business climate
- Get invited to EXCLUSIVE CEO and VIP Receptions throughout the year; these are opportunity-based as we gain access to top business and government leaders
- Submit your press releases to appear on the MontanaChamber.com homepage; they will also display on the News page where they will remain for search capability

CAPITAL LEVEL MEMBERSHIP - \$2,500 ANNUALLY

Includes CLASSIC LEVEL BENEFITS

- Co-create programming - virtual and in-person - with the Montana Chamber around some of our most pressing needs as employers. At the 2023 Business Days at the Capitol "Eggs & Issues" breakfast, Senate and House leadership identified some of the following as the most pressing issues they are facing and we added a few from what we heard from our members.
 - Affordable Housing
 - Behavioral (Mental) Health and Suicide Prevention
 - Childcare
 - Workforce Development
 - Future of Work Impacts
- Ability to include up to (3) additional businesses or branches as members
- Submit your press releases to appear on the MontanaChamber.com News page where they will remain for search capability

CLASSIC LEVEL - \$500 to \$1,000 ANNUALLY

- Be a part of the Treasure State's largest business advocacy organization

TREASURE STATE INVESTORS



BIG SKY INVESTORS

ALLEGIANCE BENEFIT PLAN MANAGEMENT
C&B OPERATIONS
CHARTER COMMUNICATIONS
CROSSHARBOR CAPITAL PARTNERS
FRONTLINE AG SOLUTIONS
MARSH MCLENNAN
PACIFICSOURCE HEALTH PLANS
RDO EQUIPMENT CO.
SIBANYE-STILLWATER
YORK DEVELOPMENTS
ZOOT ENTERPRISES

VISIONARY INVESTORS

BLUECROSS BLUESHIELD OF MONTANA
FIDELITY DIAGNOSTICS LABORATORY
FLATHEAD ELECTRIC COOPERATIVE
JOHN DEERE
JPMORGAN CHASE & CO.
MDU RESOURCES GROUP

META PLATFORMS TECHNOLOGIES
MOUNTAIN HEALTH CO-OP
NAVAJO TRANSITIONAL ENERGY CO.
TALEN ENERGY
TDS FIBER
TOWN PUMP & AFFILIATES

To learn more about these membership tiers, and to discuss membership opportunities please contact:

MATT OLSON
DIRECTOR OF NETWORK DEVELOPMENT
Matt@MontanaChamber.com
+1 (406) 360-6443



ACCESS TO OUR STATEWIDE NETWORK

SIGNATURE EVENTS



JANUARY 10-11, 2024 | HELENA

In January of every year, the Montana Chamber hosts Business Days at the Capitol. This event coincides with the start of the legislative session (odd-numbered years) and candidate filing (even-numbered years) with a focus on legislative and public policy issues relevant to business. Traditional seminars include 'Eggs & Issues' with the legislative leadership and the 'Last Word' by the Governor. An evening of networking rounds out this event.



NEW! - MARCH 6-8, 2024 | BOZEMAN

For the first time in March 2024, the Montana Chamber will host the "Blazing Trails" Montana Women in Business Summit at the Kimpton Armory and AC Hotel Downtown Bozeman in conjunction with International Women's Day on March 8th. Leadership, career advancement, entrepreneurship, financing/venture capital, and women in policy. Monies raised will support the Montana Chamber's childcare policy initiatives in the 2025 Legislative Session.

MAY 21-22, 2024 | BUTTE

To recognize one of our state's leading industries, the Montana Chamber of Commerce will host an inaugural event to celebrate National Travel & Tourism Week - #NTTW (May 7-13) and tourism's intersection with the film and outdoor recreation industries as vehicles to harness the power of place, #TheLastBestPlace, as an economic driver for communities around Montana.



JULY 25-27, 2024 | FLATHEAD VALLEY

Started as the Centennial Golf Classic during the 100th Celebration of Montana's statehood in 1989, the Montana Chamber Foundation annually hosts more than 400 golfers, business & government leaders, and policymakers for this coveted tournament. More than 600 people turn out for the Glacier Bank Ace in the Hole Networking Reception & BBQ the night prior to kick off the event.



OCTOBER 21-22, 2024 | BILLINGS

Every October, the Montana Chamber of Commerce convenes the general membership to elect the Board of Directors, review highlights from the past year, discuss actions and strategies for the upcoming year, and recognize private industry leaders. This valuable networking event creates opportunities for business leaders to meet with peers, learn more about Chamber goals and objectives, and hear from industry experts on trending issues such as elections, economy, and more.

INQUIRE ABOUT SPONSORSHIPS

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